

# WHY CITATIONAIR™?



FOUNDED IN 2000, CITATIONAIR IS ONE OF THE MAJOR JET SERVICE PROVIDERS IN THE PRIVATE AVIATION INDUSTRY.

- Parent company is Cessna Aircraft Company, the largest manufacturer of business jets in the world
- Comprehensive product line that ensures customers' needs are met even as they change over time
- Fleet consisting exclusively of Cessna Citation aircraft, all serviced and maintained at the Cessna Citation Service Centers
- Headquartered in Greenwich, CT with approximately 200 internal employees and over 300 pilots based around the U.S.
- Full complement of Schedulers, Dispatchers, Meteorologists, Maintenance & Fleet Managers, Chief Pilots and Customer Service Representatives who ensure a smooth and seamless operation
- Recognized by Robb Report as "Best of the Best" in Flight Services for seven consecutive years

## SAFETY BECAUSE SAFETY COMES FIRST

- Two pilots fly in the cockpit at all times
- Captains and First Officers average 41 years of age with more than 8,000 hours of flight experience
- All flight crew members are Airline Transport Pilot certified; type rated and captain-qualified
- Ground and simulator instruction held at FlightSafety International, the recognized leader in flight training
- Recurrent flight and ground training every six to twelve months; also trained in CPR, first aid and safety and fatigue management training classes that go well beyond FAA requirements
- Proprietary flight management system enables Operations Center team to plan and monitor customer trips for maximum safety and comfort
- Continuous service inspections on every aircraft performed at least every ten days

## PERSONALIZED SERVICE WHERE EXCEPTIONAL SERVICE HAPPENS

- Our Yellow Tie™ service and customer-oriented pilots ensure unparalleled attention throughout the journey
- Customer Service Representatives available 24 hours a day/7 days a week
- Close collaboration between Customer Service and Operations translate into a seamless travel experience for our customers
- Heavy travel demand during peak periods managed to minimize customer charter

## STABILITY WHERE CONFIDENCE IS A CONSTANT

- Wholly owned and controlled by Cessna Aircraft Company, a leader in the aviation industry for over 80 years
- Relationship with Cessna gives CitationAir a high level of financial stability, flexibility and responsiveness



## CUSTOMIZED WHERE YOU DECIDE

- Innovative product mix enables CitationAir to react nimbly to customers' evolving travel demands
  - **CitationAir Jet Card:** The first of its kind, this card offers significant savings 355 days per year, while still giving you 365 day access. You'll enjoy an unsurpassed experience on one of the industry's youngest fleet of business jets, the highest safety levels, and innovative jet card pricing that provides savings unmatched in the industry.
  - **CitationAir Jet Access:** Jet Access provides all the benefits of fractional ownership without the capital investment, asset valuation risk and remarketing fees associated with owning a share. Enjoy the ultimate flexibility to purchase additional hours as needed, re-size your annual hours commitment and change your aircraft type once a year.
  - **CitationAir Jet Shares:** Innovative fractional ownership that simplifies costs by incorporating all operating expenses into one annual or 12 monthly payments; discounts available based on several travel day options
  - **CitationAir Jet Management:** A turn-key, cost-effective way to optimize aircraft ownership with use of the aircraft to support or back-up the CitationAir fleet, creating revenue generation for the aircraft owners

- **CitationAir Corporate Solutions:** Access to our entire fleet without the financial commitment associated with owning and maintaining a whole aircraft through our Supplemental Lift Program; perfect for companies looking to reduce capital expenditures and operating costs while still meeting the needs of their work force
  - Fleet of approximately 80 aircraft; perfect for shorter distances with a small number of passengers, as well as larger and faster aircraft with longer-range capabilities and larger cabin space to accommodate more passengers
- Citation CJ3 • Citation XLS • Citation Sovereign • Citation X**

## UNCOMPLICATED WHERE SIMPLE IS BETTER

- All aspects of offering—from programs, to contracts and billing, to booking flights—have been simplified
- State-of-the-art proprietary scheduling system allows for more efficiencies in our daily operation
- Advanced Customer Service interface allows for highest possible levels of service and simplicity in the booking process
- Redesigned website based on customer feedback now allows for more intuitive, user-friendly experience

All flights are operated by CitationAir under its FAR Part 135 Air Carrier Certificate.