

# WHY CITATIONAIR™?

**citationair™**  
by Cessna

FOUNDED IN 2000, CITATIONAIR IS ONE OF THE MAJOR JET SERVICE PROVIDERS IN THE PRIVATE AVIATION INDUSTRY.

- Parent company is Cessna Aircraft Company, the largest manufacturer of business jets in the world
- Comprehensive product line that ensures customers' needs are met even as they change over time
- Fleet consisting exclusively of Cessna Citation aircraft, all serviced and maintained at the Cessna Citation Service Centers
- Headquartered in Greenwich, CT with approximately 200 internal employees and over 300 pilots based around the U.S.
- Full complement of Schedulers, Dispatchers, Meteorologists, Maintenance & Fleet Managers, Chief Pilots and Customer Service Representatives who ensure a smooth and seamless operation
- Recognized by Robb Report as "Best of the Best" in Flight Services for seven consecutive years

## SAFETY BECAUSE SAFETY COMES FIRST

- Two pilots fly in the cockpit at all times
- Captains and First Officers average 41 years of age with more than 8,000 hours of flight experience
- All flight crew members are Airline Transport Pilot certified; type rated and captain-qualified
- Ground and simulator instruction held at FlightSafety International, the recognized leader in flight training
- Recurrent flight and ground training every six to twelve months; also trained in CPR, first aid and safety and fatigue management training classes that go well beyond FAA requirements
- Proprietary flight management system enables Operations Center team to plan and monitor customer trips for maximum safety and comfort
- Continuous service inspections on every aircraft performed at least every ten days

## PERSONALIZED SERVICE WHERE EXCEPTIONAL SERVICE HAPPENS

- Our "Yellow Tie" service and customer-oriented pilots ensure unparalleled attention throughout the journey
- Customer Service Representatives available 24 hours a day/7 days a week
- Close collaboration between Customer Service and Operations translate into a seamless travel experience for our customers
- Heavy travel demand during peak periods managed to minimize customer charter

## STABILITY WHERE CONFIDENCE IS A CONSTANT

- Majority owned and controlled by Cessna Aircraft Company, a leader in the aviation industry for over 80 years
- Relationship with Cessna gives CitationAir a high level of financial stability, flexibility and responsiveness



## CUSTOMIZED WHERE YOU DECIDE

- Innovative product mix enables CitationAir to react nimbly to customers' evolving travel demands
  - **CitationAir Jet Card:** Guaranteed access to our fleet of Cessna Citation aircraft with a minimum deposit of \$100,000; all-inclusive pricing\*; rates locked in for one full year
  - **CitationAir Jet Shares:** Innovative fractional ownership that simplifies costs by incorporating all operating expenses into one annual or 12 monthly payments; discounts available based on several travel day options
  - **CitationAir Jet Management:** A turn-key, cost-effective way to optimize aircraft ownership with use of the aircraft to support or back-up the CitationAir fleet, creating revenue generation for the aircraft owners
  - **CitationAir Corporate Solutions:** Access to our entire fleet without the financial commitment associated with owning and maintaining a whole aircraft through our Supplemental Lift Program; perfect for companies looking to reduce capital expenditures and operating costs while still meeting the needs of their work force

- Fleet of approximately 80 aircraft; perfect for shorter distances with a small number of passengers, as well as larger and faster aircraft with longer-range capabilities and larger cabin space to accommodate more passengers

**Citation Bravo • Citation CJ3 • Citation XLS • Citation Sovereign**

## UNCOMPLICATED WHERE SIMPLE IS BETTER

- All aspects of offering—from programs, to contracts and billing, to booking flights—have been simplified
- State-of-the-art proprietary scheduling system allows for more efficiencies in our daily operation
- Advanced Customer Service interface allows for highest possible levels of service and simplicity in the booking process
- Redesigned website based on customer feedback now allows for more intuitive, user-friendly experience

\*Assumes fuel price of \$3.50, CA & NA state taxes may apply.

All flights are operated by CitationAir under its FAR Part 135 Air Carrier Certificate.